

Enabling End-to-End IoT Solutions



ENABLING END-TO-END IOT SOLUTIONS

Any Market. Any Industry. Anywhere.



Tackling Lifecycle & Design Challenges in Increased Complexity – a Case Study

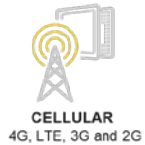
IoT Platforms & Apps Forum, Boston, MA, December 1st 2016 – Joe Braga, Head of Products and Solutions Marketing

Tackling Lifecycle & Design Challenges in Increased Complexity

TELIT PRODUCTS



IoT MODULES



TELIT SERVICES



IoT CONNECTIVITY



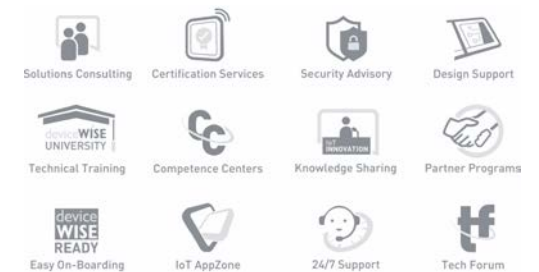
IoT PLATFORMS



TELIT CONSULTING



IoT KNOW-HOW



Remote monitoring and diagnostics of industrial cleaning equipment

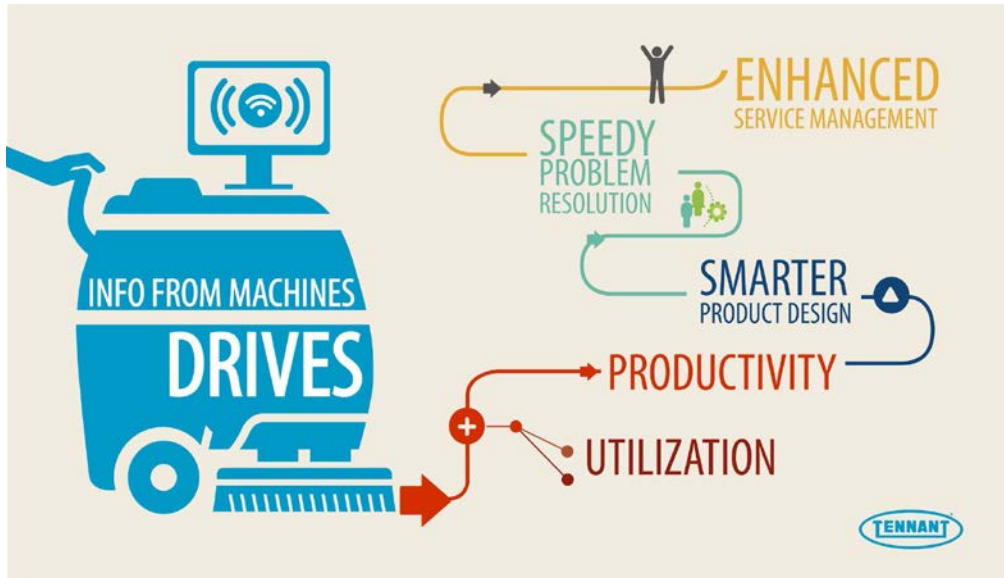
The Telit logo is centered on a light gray rectangular background. It features the word "Telit" in a dark blue, sans-serif font. A yellow diagonal line is positioned above the letter 'T', extending from the top left towards the top right.

Customer Use Case

Remote monitoring and diagnostics of industrial cleaning equipment



Maximize performance, improve uptime and reduce cleaning costs



- Increased business value with improving service, parts and consumables revenues
- Enhanced customer value by providing fleet management applications
- Enhanced customer relationships through on ongoing consulting around machine utilization and best-in-class cleaning practices
- Improved machine quality through ongoing feedback loop into R&D and manufacturing organizations